

Message Text

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USMTN

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: STATUS OF BILATERAL NEGOTIATIONS

1. IN ORDER TO CONCLUDE THE MTN SATISFACTORILY WE ARE NOW
ASSESSING STATUS OF NEGOTIATIONS WITH EACH OF OUR TRADING
PARTNERS, INCLUDING EACH LDC. WE WELCOME INPUT OF MTN DEL
IN THIS ASSESSMENT. IN FACT, SUCH INPUT IS ESSENTIAL IF
ASSESSMENT IS TO BE REALISTIC, PARTICULARLY IN TERMS OF
NEGOTIATING POSSIBILITIES.

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2. THEREFORE, WE WOULD APPRECIATE A DELEGATION ASSESSMENT
OF THE VALUE TO EACH COUNTRY IN THE NEGOTIATIONS OF U.S.
OFFERS ON INDUSTRIAL AND AGRICULTURAL TARIFFS AND PRODUCT-
SPECIFIC NONTARIFF MEASURES AND OF THE VALUE OF THE
GENERAL CODES. WE ALSO NEED A DELEGATION ASSESSMENT OF THE
VALUE TO THE UNITED STATES OF THE OFFERS THAT EACH OF THESE

COUNTRIES HAS ON THE TABLE WITH RESPECT TO INDUSTRIAL AND AGRICULTURAL TARIFF AND NONTARIFF MEASURES. IN OTHER WORDS, WE NEED AN ASSESSMENT, ALBEIT PRELIMINARY, OF BILATERAL BALANCES AT THIS STAGE.

3. WE ALSO NEED DELEGATION VIEWS ON WHAT OFFERS OR WITHDRAWALS NEED TO BE MADE BY THE UNITED STATES OR IMPROVEMENTS BY OTHER COUNTRIES SO AS TO CONSTRUCT A REALISTIC

RECIPROCAL PACKAGE WITH EACH OF THE DEVELOPED AND DEVELOPING COUNTRIES ENGAGED IN THE MTN. SINCE THE U.S. OFFER IS FAR MORE FORTHCOMING THAN ANY OTHER COUNTRY'S OFFER, OBVIOUSLY IMPROVEMENTS ON OUR PART COULD ONLY BE MADE FOLLOWING IMPROVEMENTS BY MAJOR TRADING PARTNERS IN THEIR OFFERS ON ITEMS OF INTEREST TO THE U.S. PARTICULAR ATTENTION SHOULD BE PAID TO THE ACHIEVEMENT OF SUBSTANTIALLY EQUIVALENT COMPETITIVE OPPORTUNITIES FOR VARIOUS PRODUCT SECTORS AND OF ISAC, APAC, AND LPAC OBJECTIVES; THE NEGOTIATING POSSIBILITIES FOR THEIR ACHIEVEMENT; AND HOW THE DELEGATION PLANS TO PURSUE THESE GOALS.

4. WITH RESPECT TO THE LDCS, WE ESPECIALLY NEED A DELEGATION ASSESSMENT AS TO WHICH COUNTRIES PLAN TO MAKE CONTRIBUTIONS, WHICH ARE LIKELY TO MAKE CONTRIBUTIONS, AND WHICH ARE UNLIKELY TO MAKE CONTRIBUTIONS. AT LEAST SOME ESTIMATE OF THE NATURE AND SIZE OF SUCH CONTRIBUTIONS LIMITED OFFICIAL USE

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AS WELL AS AN INDICATION OF WHICH LDCS ARE (A) PLANNING TO SIGN CODES, (B) ACCEDE TO GATT AND (C) BIND TARIFF CONCESSIONS, WOULD BE VERY HELPFUL. IF THESE QUESTIONS HAVE NOT ALREADY BEEN DISCUSSED WITH A PARTICULAR LDC WE SUGGEST THAT THEY BE ADDRESSED AT THE EARLIEST OPPORTUNITY.

5. WE PLAN TO FINISH THIS ASSESSMENT IN MID-MAY. CONSEQUENTLY, WE NEED DELEGATION'S INPUT AS SOON AS POSSIBLE. CHRISTOPHER

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